

For Brokers/Managers only



Creativity in a Down Market! April 25, 2008

White Plains Crowne Plaza
Coffee 9:00 am - Seminar 9:30 am

~~~~~  
Board Counsel Ed Sumber  
will address Brokers, Owners and  
Managers on handling:

- Foreclosure situations
- Short sales
- Deeds in Lieu of Foreclosure
- and YES, Broker Prepared Contracts

This current market requires brokers to innovate in order to survive. What worked two years ago is no longer viable. Identify the important issues you need to know about to stay in business and how you can direct your sales staff in developing useful skills to effectively compete. Register NOW to save your seat.

**FREE**

### REGISTRATION

Free admission, but registration is required.

#### Choose one:

1. On-Line at: [ims.wcbr.net](http://ims.wcbr.net)
2. Fax: 914-931-0101

Name \_\_\_\_\_

Address \_\_\_\_\_

Firm \_\_\_\_\_

Phone # where you can be reached during the day \_\_\_\_\_



**Westchester County Board of REALTORS®, Inc.**

59 South Broadway, White Plains, NY 10601 • Tel: (914) 681-0833 • Fax: (914) 931-0101 • Web: [www.wcbr.net](http://www.wcbr.net)