

Upcoming Enhancements (10.37)

Seller's Net Sheet – Improved and More Convenient

- Save time by setting defaults for fields that usually remain the same from seller to seller (such as standard fees). Select **Admin > Set Up Seller's Net Sheet**, and simply enter any criteria that you want to automatically be filled in by default each time you create a new Seller's Net Sheet. When done, click the **Save As Default** button in the MLS toolbar.
- You can now create both a Seller's Net Sheet and a Buyer's Closing Cost report for a single contact. The main Contacts/Prospects page displays separate BUY and NET icons for each contact, making it easy to open an existing financial report, or create a new one.
- The layout of information on the Seller's Net Sheet has been improved, making it easier to read and use this form. In addition, automatic calculations have been added, enabling you to create this useful report for your sellers with less effort.



A screenshot of the 'Seller's Net Sheet Setup' form. The form has a dark grey header with buttons: 'Save As Default', 'Cancel', 'Clear Values', 'Restore System Defaults', and 'Restore My Defaults'. Below the header, the form is divided into sections: 'County Information' with a 'County' dropdown menu, and 'Financial Information' with fields for 'Selling Price' (value 0) and '1st Mortgage Outstanding Balance' (value 0).

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New Fields Added to the Listing Locator Module

The Listing Locator module (available on the MLS Home page) now includes Direction and Suffix fields. This enhancement is designed to help you quickly locate a single listing with more precision.



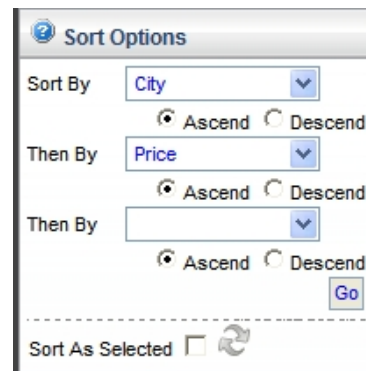
The screenshot shows the 'Listing Locator' search interface. It includes fields for 'Listing #', 'Street #', 'Street Name', 'List Price', and 'Suffix'. The 'Direction' dropdown menu and the 'Suffix' dropdown menu are highlighted with red boxes. Below the 'List Price' field, there is a note: 'Note: Price searches find on-market listings only'. A 'Search' button and a 'More Criteria' link are also visible.

CMA Sorting Now Matches Report Sorting

Listings on CMA Reports now sort in the same order as your search results or listing cart. If you change the sort order using the sort options in the Options pane, the new sort order will also be used for your CMA reports. This change is consistent with the existing behavior of regular reports.



The screenshot shows the 'Search Results' page. The 'CMA' tab is highlighted with a red box. Below the tabs, there are links for 'Revise Criteria', 'View Criteria', and 'Stats'. A table of search results is visible, with columns for 'Listing #' and 'Address'. The first row shows a listing with ID '20920155' and address '2445 Vera Dr'.

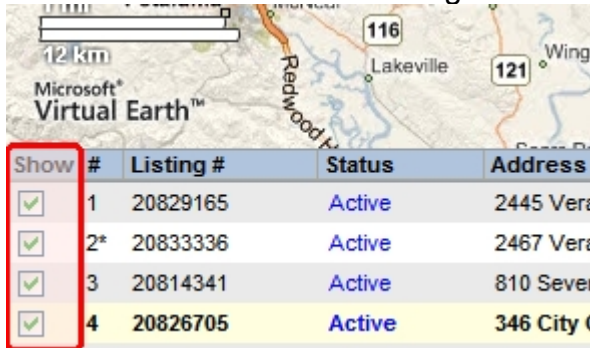


The screenshot shows the 'Sort Options' pane. It includes dropdown menus for 'Sort By' (set to 'City') and 'Then By' (set to 'Price'). There are radio buttons for 'Ascend' and 'Descend' sorting. A 'Go' button is located at the bottom right. At the bottom, there is a checkbox for 'Sort As Selected' and a refresh icon.

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Show or Hide Mapped Listings

The Map Listings page now offers a “Show” column with check boxes that let you decide which listings you want to see on the map and include in the Map Report. Simply uncheck the box next to a listing to remove it from the map.

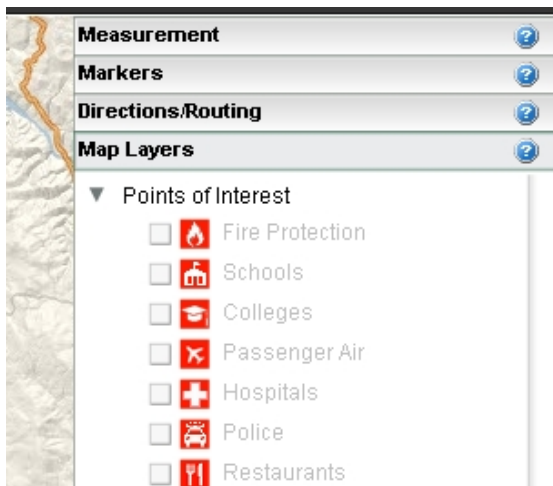


The screenshot shows a map of a region in Vermont, including Lakeville and Wing. Below the map is a table with the following columns: Show, #, Listing #, Status, and Address. The 'Show' column contains check boxes for each listing, and the entire column is highlighted with a red border.

Show	#	Listing #	Status	Address
<input checked="" type="checkbox"/>	1	20829165	Active	2445 Ver
<input checked="" type="checkbox"/>	2*	20833336	Active	2467 Ver
<input checked="" type="checkbox"/>	3	20814341	Active	810 Sever
<input checked="" type="checkbox"/>	4	20826705	Active	346 City C

Map Layers Open Automatically

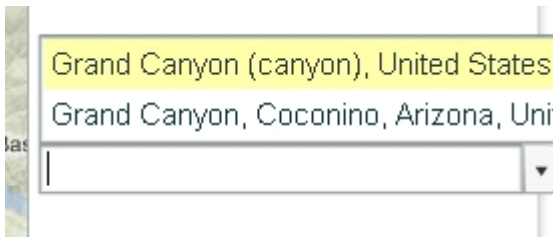
By popular demand, the Map Layers panel (on the right side of the Map Listings page) now opens automatically each time you view listings on a map. Previously, the Directions/Routing panel was open by default. Of course, you can still quickly access the Directions/Routing panel by simply clicking the tab.



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Directions/Routing Improved!

- You can now type part of an address or place that you want to include in a route, and then press *Enter* to have the system offer suggestions based on the most likely match. To select a suggested address, simply highlight the desired result, and then press *Enter* to have it added to your route.
- Locations without an exact address, such as cities, ZIP codes, or major landmarks, may now be included in the Directions/Routing panel.



STAFF ONLY

New Seller's Net Sheet Defaults

You can now set up MLS-wide default values for the Seller's Net Sheet. From the Staff Menu, select **Set Up Seller's Net Sheet Defaults** (under the System Setup tab). The default values that you specify will automatically be filled in each time an agent creates a new Seller's Net Sheet. NOTE: In addition, agents may now specify their own custom defaults, if desired.

